Future Logistics Optimisation
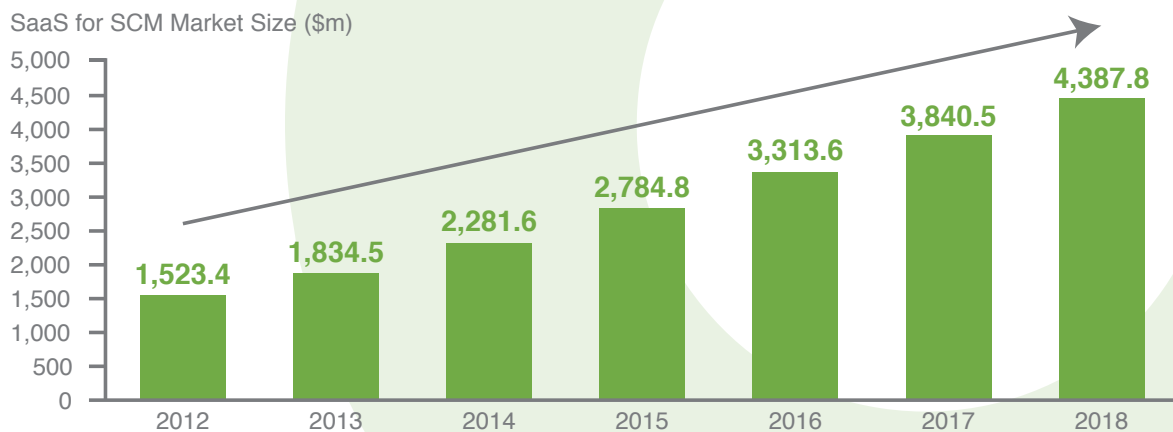
ORACLE | **Gold Partner** Cloud Standard

OTM First

Oracle Cloud

Today's rapidly changing business environments and technology landscape is forcing companies to evaluate the way they buy software. Expensive licenses and prolonged implementation cycles become a thing of the past, especially for companies who are looking for more agile business solutions and a more flexible way to deploy said solutions. An increasing range of business applications are available in the Cloud and paid via a subscription membership. This means that software becomes an operation expense rather than a capital expenditure, furthermore that during implementations best practice models are leveraged and that effort overall is reduced. In turn, reducing the cost and time to return on investment, as well as the return itself.

Unsurprisingly, this trend towards Cloud has impacted the supply chain systems landscape and Oracle are leading the way for an integrated set of applications for managing global logistics operations in the Cloud. Oracle Transportation Management (OTM) is one such applications.

SaaS for SCM Market Size ($m)

Year	Value
2012	1,523.4
2013	1,834.5
2014	2,281.6
2015	2,784.8
2016	3,313.6
2017	3,840.5
2018	4,387.8

OTM has been the leading Transportation Management System (TMS) in Gartner's Magic Quadrant for a number of years. Designed to support both shippers and logistics service providers (LSPs), OTM will manage all transportation activity throughout your global supply chain. Combining ease of use with industry-leading capabilities, it enables you to reduce freight costs, improve global visibility of your operations, optimise service levels and automate processes so that you can run your logistics operations more efficiently.

OTM First

As a leading implementation partner and logistics domain specialist, Flo have developed a number of implementation templates, based on industry best practice processes, to enable ease of implementation and rapid deployment.

Our best practice approaches, termed OTM First, are fixed price fixed scope and are available in three incremental templates:

Visibility
Several milestones, reports and KPIs to monitor the progress of shipments across all transport modes.

Inbound/Outbound
Adding planning and execution to the visibility template will provide a complete inbound and/or outbound process to improve transportation planning and reduce costs.

Order to Cash
Supplementing an inbound or outbound process with settlement provides a full order to cash transportation process to mitigate invoice errors and improve cost control.

OTM Enterprise

As well as standard process models, with unique experience implementing OTM for some of the world's most complex supply chains, we offer a more tailored approach where specific processes need to be implemented.

Why Flo?

Flo Group works with organisations to drive on-going value by solving complex business and supply chain problems. Our team enables the required business and technology change initiatives, delivering roadmaps, solutions and projects that drive optimised logistics performance.

We support industry leading logistics service providers and clients across sectors including manufacturing, retail, consumer products, Defence and energy.

- Track record in improving the efficiency of people, processes and technology
- Streamlined operations to optimise in-house & outsourced teams
- Offshore capability - provide customer with reliable support 24/7
- Responsive & flexible solutions - minimal service disruption

Operating globally, we take a holistic approach to logistics incorporating people, processes, networks and technology. Our solutions, based on industry leading technology and best practice, are designed to help our clients realise top line business benefits from their logistics initiatives as well as producing bottom line savings and opportunities for continuous improvement.

Our people have been delivering value to clients such as IKEA, Mazda, Lufthansa, Volvo, DHL and Kuehne and Nagel since 2007.